

WSB Realty & Development Companies

Improving Living

756 Moody Street Waltham, MA 02453 Tel. 781.647.3453 Fax 781.373.1746 www.WSBRealty.com

July 26, 2004

Mr. Thomas W. Wood & Prospective Clients J A Management, LLC 44 Malvern Street Waltham, Massachusetts 02451

Re: J A Management, LLC recommendation

Dear prospective clients of J A Wood Management:

I have had the pleasure of working with Thomas through J A Wood Management on several of my properties. I have contracted J A Management to manage our portfolio of over 550 residential apartments in Massachusetts, Oklahoma and Texas. Recently, I engaged Thomas and J A Management to manage our condominium developments throughout Massachusetts.

Thomas is an efficient and effective administrator in the management of residential apartments and condominium homeowners Associations. As we all know it is a difficult task to get homeowners together to agree on important discussions regarding the management of their communities. Thomas has demonstrated an ability to get things done efficiently and timely. I have found Thomas to be efficient in all aspects of management. J A Management and its team present a professional image and are always quick to respond to issues that arise. I would recommend J A Management to manage your condominium community or apartment complex.

I have the confidence in J A Management that any new apartment units we purchase or develop, J A Management will be a partof. Please feel free to contact our offices for further comments regarding the our experiences with J A Management.

Wayne F. Brasco Jr., manager

WSB Realty & Development Companies

WFB/jt

Truly

Via: hand delivered

SBLC I LLC Russell Street Waltham, MA 02351 781-608-9676

7/16/04

RE: J A Wood Management

To Whom It May Concern:

We have been working with Thomas and his company J A Wood for approximately one year and have found him and his staff to be knowledgeable and competent.

J A Wood helped us as developers turn over the project to the newly elected trustees and with their help it was a great success.

We will continue to use J A Wood and there services in the future and consider them one of our preferred vendors.

If I can comment further or you have any additional questions please feel free to contact me at 781-608-9676

Landet Eurant

Regard,

Don Cusano

Senior Director of Operations

Michael A. Armstrong
Certified Public Accountant & Consultant
Real Estate Professional
170 North Avenue
Weston, MA 02493
781-858-9204

fax 781-893-2394

July 18, 2004

Greetings:

It is with great pleasure that I provide a letter of recommendation for JA Wood Management and/or Thomas Wood. I have known Tom for the past several years both personally as well as professionally. Using this frame of reference I can provide a letter of recommendation.

During the past several years Tom has proven to be a person with character, integrity and outstanding values. He currently manages a forty-eight (48) unit building that I own and his functions range from, but are not limited to, collections, scheduling maintenance calls paying bills, and booking journal entries. He certainly has the necessary capabilities and attributes to provide an exceptional service to your team.

If I could be of further assistance please do not hesitate to call me.

Thank you,

Michael A. Armstrong